

The ONLY RISK-FREE solution to generate DEMAND to your website





I just want people to come to my site! I have invested so much money building it but, no-one is looking at it! I've tried SEO and PPC. They've certainly got me higher rankings on search engines, but the ROI is poor and diminishing! So, how do I generate relevant, quality traffic cost effectively and without RISK? How can Lemon Interactive help me drive prospects to my site? How do I keep the cost down? Most importantly, how do I get my money back! Please help!

Don't worry We've listened to you.

Welcome to **DEMAND BUILDER**From Lemon Interactive





## How people arrive at your site

Lets start with the basics

Pay-per-click campaigns on Search engines

Press releases and offline campaigns

Your

Organic listings in search engines

Site

Other sites such as blogs, directories, forums, social networks etc...

Direct traffic, i.e. people typing in your URL directly





#### Ultimately what's important to your business

It all starts from the right Traffic!

# TRAFFIC

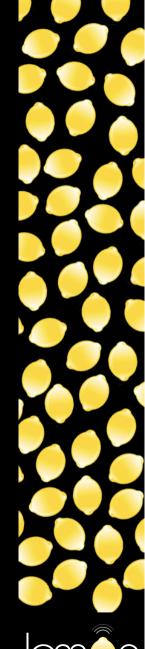
No point in having high rankings in Google when it is not generating traffic

Quality and relevant traffic can make your business thrive

Converting
as much
web traffic as
possible into
sales leads

Keeping costs down

Generating an income!







#### So what about SEO, PPC, SMM etc...

Only **DEMAND BUILDER** gives you the guarantee of success for your investment

#### SEO



- SEO may not be enough.
- It is timeconsuming and results can take time
- Not all traffic originates from Google... so you are missing a wider market
- Difficult to generate revenues from a new site
- Difficult to see
   ROI straight away

#### Pay Per Click (PPC)



- Products like
   Google Adwords
   drive traffic but
   not necessarily
   relevancy
- Each click relevant or not costs you
- Click fraud is growing
- Consumers are suspicious of PPC
- Google is inflating its prices
- CPC is higher than Demand Builder

#### Social Media Marketing

- SIMM is not yet fully established so on its own is not effective
- Social networks are growing fast
- Relevancy of users is easier to target
- People are spending more time using social network searches than before



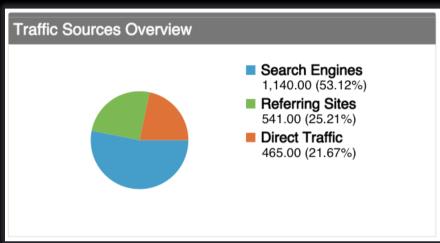




# Typical Traffic Profiles

Using SEO alone or PPC (via Google) can limit your audience!

Using a real and typical excerpt from a customer Google Analytics report, it is clear that 53% of the traffic originates from Google. The remainder from other sites and direct. Supplementing your Google Marketing via Demand Builder allows you to address this untapped market



Breaking down the actual traffic into sources, we see that sites like Facebook can affect a big chunk of the traffic. But your PPC and traditional SEO do not address such sites! With Demand Builder, you can!

Sources	Visits	% visits
google (organic)	1,059	49.35%
(direct) ((none))	465	21.67%
facebook.com (referral)	353	16.45%
yahoo (organic)	43	2.00%

Only **DEMAND BUILDER** covers the entire internet maximising your return!





# Introducing DEMAND BUILDER

The simple equation









## So what is DEMAND BUILDER?

How we start to generate DEMAND

A risk free program to generate traffic Uses the best No start/stop. proven SEO this is continual and SMM progress techniques DEMAND Focuses on Involves both offline and marketing the real benefits of online your business marketing Is totally white hat, i.e. wont Uses all search get you engines not just blacklisted Google Pay only for traffic generated





#### So how do we build demand?

The three basic areas to focus on







## How does **DEMAND BUILDER** work?

No results - No Feel



Step 1: Using analytics we baseline the current traffic to your site over a specific period to avoid seasonal clashes



Step 2: This is confirmed with you to make sure you are in agreement that these numbers are correct



Step 3: We use a simple algorithm based on market figures which tells us how much a visitor to your site is worth



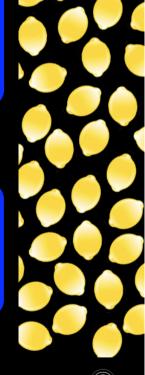
Step 6: After one month we review the analytics and if we have made an increase in traffic we charge you per visitor at the agreed amount



Step 5: We agree certain milestones and then start the campaign

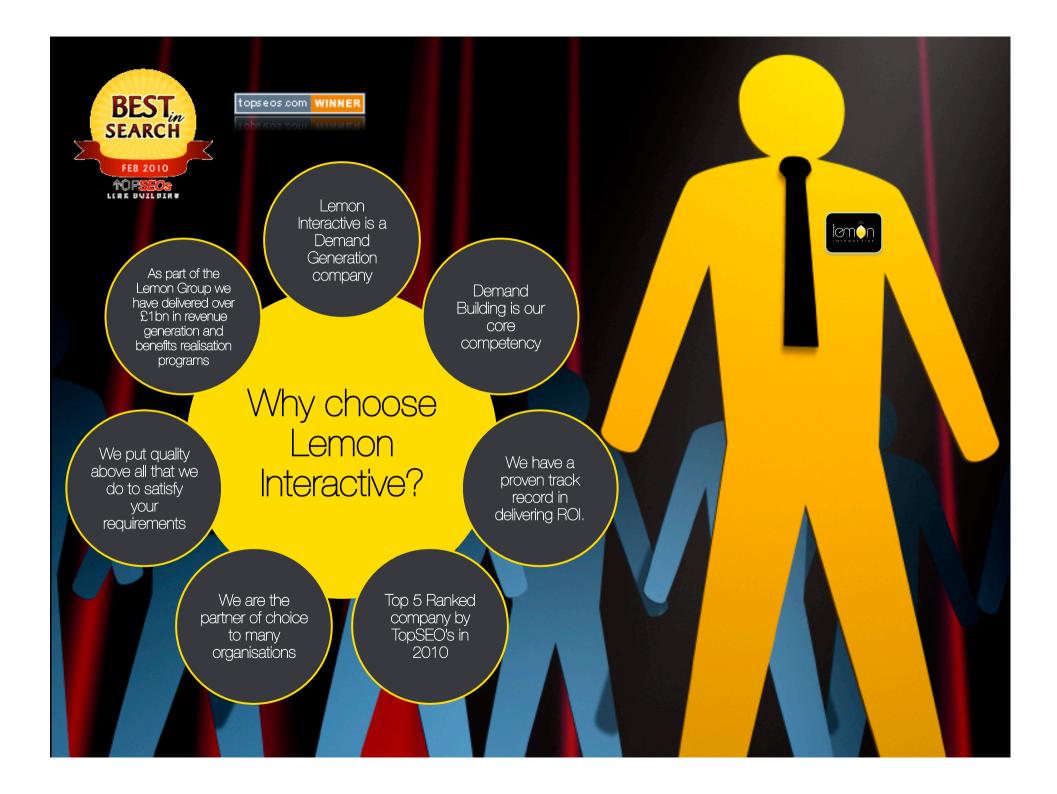


Step 4: We calculate a charge for each visitor we get to your site









#### How you can help yourself?

These activities can help complement **DEMAND BUILDER** 

#### Get used to creating content!

Keep a blog update on your site

Write relevant articles and give them to us to distribute for you

Refresh your website regularly with new content, Google loves that!

Create your own videos and we will distribute them for you

Create a Facebook page and keep it updated.. We can help run it for you.

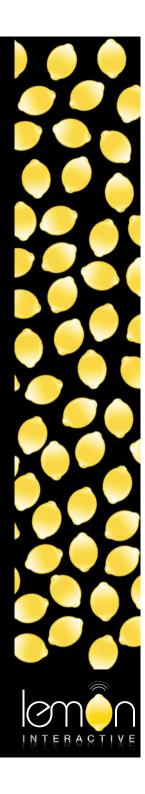
Use Twitter regularly and follow people who share your business passion

Advise on forums and become an expert in your field

Create images and we will distribute them for you

Analyse your competitors and stay ahead of them. Tell us what they are up to.





# So what about the benefits to you

**DEMAND BUILDER** builds revenue there is no doubt about that

DEMAND BUILDER

Cheaper marketing — We will provide relevant traffic to your site for a fraction of the cost of PPC

No more regular SEO payments, if you don't get the results don't pay!

Win more clients and grow revenue, average growth is 40% in 1<sup>st</sup> year Increase brand perception

Allows you to diversify from traditional business models

Reduce Competition -You can actively counter competitive threats Enter new markets

Promotion that does not sleep

There is NO RISK!





### Interested? Heres how we get cracking!

Follow these simple steps to start your SEO journey

Contact us and arrange to discuss your specific requirement

We will then have a chat about the results

Start the campaign and get on the road to making money!

We will conduct a full analysis of your site

Create a
full plan
of your
costs
per
visitor







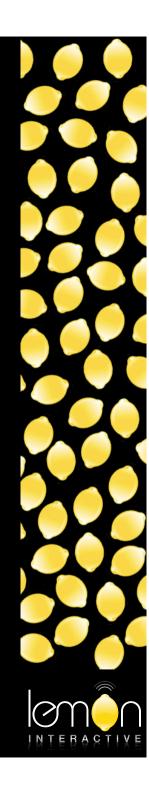
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Welcome to Lemon Interactive.

